

# Capability Statement



Minipack, Inc. specializes in mobile, web and cloud software solutions and consulting services. Throughout the years we have consistently delivered enterprise software solutions with exceptional quality, value and measurable results. What sets us apart is our expertise in what we profess, our commitment to user-centered, “design thinking” guided technology innovation, our honesty and empathy for the clients’ needs and our successful track record of delivering Agile solutions. We are deeply committed to offering the best value to our clients for the time, money and effort they spend. Our consultants are subject-matter-experts and have on average 15+ years of hands on experience in their depth areas. They have proven track records for technology innovation as attested by multiple U.S. patents and/or professional certifications and client testimonies in their respective fields. Each of them has multiple years of firsthand experience in client engagement and has consistently delivered solutions that has met or exceeded the client’s need and expectation.

## Minipack, Inc.

(301) 845-5885 | [contact@minipack.com](mailto:contact@minipack.com) | [www.minipack.com](http://www.minipack.com)

MDOT certified MBE/DBE/SBE/ACDBE, SBR Certified

## Core Services

Cloud Strategy and Solutions	We specialize in cloud transition and adoption strategy for Fed Ramped, FISMA/HIPAA compliant, Amazon AWS and Microsoft Azure hosted solutions. Past performance includes successful debut and delivery of IaaS and PaaS based open source WCMS solutions.
Web Strategy and Solutions	We specialize in mission critical, public and intranet websites and web applications for the enterprise. Past performance includes successful delivery of high traffic, high performance, mobile responsive, 508 compliant cloud-hosted public and intranet solutions.
Enterprise Content Management Systems (CMS, WCMS)	CMS/WCMS product evaluation, Information Architecture, Content Strategy, Customization, Development, Governance, Migration, Cloud/Hybrid hosting and integration with Line-of-Business (LOB) applications. Past performance includes successful debut and delivery of IaaS and PaaS based open source WCMS solutions.
Mobile Application Development	Both Hybrid and Native Mobile Application development. Hybrid approach is where the same codebase is used to generate applications for iPhones, Androids and other mobile platforms.
Agile Strategy and Project Management	We specialize in SAFe, SCRUM and Kanban. Past performance includes leading a multi-disciplinary team using SCRUM to complete successful and timely migration of on-premise, proprietary CMS to cloud-hosted, open source CMS.
DevOps and Software Process Automation	We specialize in software development and continuous delivery process automation for both Open Source and Microsoft Technology stack.
Business Intelligence and Data Analytics	We specialize in Tableau for business intelligence, data analytics, dashboard development and integration with LOB applications.
Technology Transition Strategy for Legacy software	We specialize in technology transition strategy and turn key technology transformation for legacy line-of-business applications, especially built on legacy Microsoft technology. Past performance includes successful transition of ASP/Access based LOBs to .NET multi-tier applications.

**Minipack, Inc. Email [contact@minipack.com](mailto:contact@minipack.com) Phone +1 (301) 845-5885**  
**Contact: Adil Faisal, Founder/President/CEO; Email [adil.faisal@minipack.com](mailto:adil.faisal@minipack.com) Phone +1 (425) 256-0321**

# Capability Statement

minipack\_

Software/IT Online Course/Training	We produce and deliver in-depth, original online courses on key topics in Software/IT. We also produce customized video tutorials for the enterprise for internal and public consumption. Past performance includes training videos for federal and state agencies.
Software Product / Service Ideation and Design.	We have in house Design Thinking, Human Centered Design & Design for Environment (DFE) experts, who can take your mission from vision to reality. Past performance includes product development for successful startups and Fortune 100 companies like Microsoft and running product foundries.

## Past Performance

Our clients include Federal and State government agencies, Fortune 100 enterprises and non-profit organizations. Here are some of our recent clients:



## Real Results

- Agile Transformation of 300 strong IT-DEVOPS teams at USCIS. (On-going)
- We led on premise to Amazon AWS cloud migration of Enterprise CMS based Federal Site with millions of hits per month. We accomplished it with near zero downtime and high client satisfaction.
- We built secure, mobile friendly, multilingual, 508 compliant public service sites that continue to reach and educate millions and that routinely handle over 10 million hits per day spike traffic.
- We improved software development processes for federal agencies to improve their software build and deployment efficiency by a factor of 10, reducing their build and deploy time from several hours to minutes and bringing auditability.
- In multiple engagements, we helped award-winning digital agencies, our partners, manage and grow their federal client account over multiple years.
- Our consultants have helped Microsoft take its web conferencing solution, over several full iterations of the product, to international market (European and CJK countries).

## NAICS Code

518210 - Data Processing, Hosting, and Related Services  
541511 - Custom Computer Programming Services  
541512 - Computer Systems Design Services  
541519 - Other Computer Related Services

## General Corporate Information

**Registered Company Name: Minipack, Inc.**  
**Year Incorporated: May 22, 2013**  
**State of Incorporation: Maryland**  
**Corporation Type: C Corp**  
**Phone: +1 (301) 845-5885**  
**Email: [contact@minipack.com](mailto:contact@minipack.com)**  
**Address: 3676 Childress Ter., Burtonsville, MD 20866, USA**  
**Web: [www.minipack.com](http://www.minipack.com)**

**Certification: MDOT Certified MBE/DBE/SBE/ACDBE, SBR**

**Minipack, Inc. Email [contact@minipack.com](mailto:contact@minipack.com) Phone +1 (301) 845-5885**  
**Contact: Adil Faisal, Founder/President/CEO; Email [adil.faisal@minipack.com](mailto:adil.faisal@minipack.com) Phone +1 (425) 256-0321**